

WATSON WORLD, INC.

1341 W. Fullerton Avenue, #303
Chicago, IL 60614

Phone & Fax: 773-404-7721 – Toll Free: 888-430-7650
Email: Info@TerryWatson.com, Web Site: TerryWatson.com
Federal Tax I.D. Number 36-4374312

FEE SCHEDULE

Hours On Site	Fee
1-3 Hours or Less (on site / at event)	\$4000 plus expenses per day
4-6 Hours (on site / at event)	\$6000 plus expenses per day
7-8 Hours (on site / at event)	\$7500 plus expenses per day
Designation Courses (6 hours or less, on site / at event)	\$2500 plus expenses per day
Expenses Include:	Airfare, hotel, rental car, gas, tolls, \$60 Per Diem (for meals only), airport parking and IRS mileage in the event Speaker drives his vehicle to event.

- Note: Speaker reserves the right to contact Sponsor (to make adjustments) if the speaking fee amount Sponsor entered under Primary Event Data is not accurate.

Topics Include

- Social Media, Negotiation, Technology, Market Dominance, Green, Corporate Social Responsibility and More
- Go to TerryWatson.com for More Topics
- Or Customize Your Own Topic

This agreement is between **WATSON WORLD, INC.**, hereafter referred to as “**Speaker**,” and the Client, hereafter referred to as “**Sponsor**.” Please note that the words agreement and contract are used interchangeably in this document.

50% of the speaking fee is required with the contract via credit card at TerryWatson.com. The "Make a Payment" tab is in the upper right corner of the home page. Please note that fees are non-refundable after 30 days, but with 90-advance notice, the event may be rescheduled and the fee applied to a new date.

ADDITIONAL PROVISIONS

To secure and confirm a presentation date, this Independent Contractor Performance Agreement must be signed and submitted with payment. Sponsor hereby agrees that agreements submitted via Speaker’s website with payment constitutes acceptance of terms. (If contract is scanned, faxed or mailed, all pages must be initialed and signed.)

AUDIO & VIDEOTAPING OF SPEAKER IS STRICTLY FORBIDDEN. (This includes FlipVideo, HD Cameras, iPhones, etc.)_Sponsor Initials.

Audio/Visual Requirements: A/V cart or small table for laptop & projector, extension cord, audio line, projection screen and a wireless lavalier lapel microphone. A LECTURN OR PODIUM IS NOT NEEDED. Speaker travels with an Apple MacBook Pro 15-inch laptop and a Casio XJ-S57, 3000-lumen projector. A complete list of A/V requirements is available for review at TerryWatson.com under the “Meeting Planners” link.

Continuing Education Administration is the sole responsibility of the Sponsor, including all expenses related to licensing, course submission for approval, as well as all aspects of CE Certification Administration, including student record keeping as required by various commissioning authorities. Watson World, Inc., accepts no responsibility for the approvability of its courses in any state jurisdiction.

Sponsor Name _____

Sponsor Initials _____

Event Date _____

Rev 01/26/12

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NOTE: For audiences comprised of more than 500 participants, it is recommended that equipment requirements be reevaluated and discussed with Speaker.

Confirmation

Sponsor should complete this agreement and pay the speaking fee deposit online at TerryWatson.com. The online payment will generate an email receipt, sent to you and Watson World immediately. Upon receipt of your agreement and payment, your event date will be posted online in Terry's Schedule. Speakers online Schedule is accessible from the Home Page (see "Schedule" link in the site map at the bottom of the page). If you have additional questions, you may email our office at Info@TerryWatson.com or call 773-404-7721.

It is understood that the event date is NOT confirmed and will be considered AVAILABLE to other sponsors on a first come, first serve basis unless your 50% deposit of the speaking fee has been prepaid.

Session Materials

Sponsor may download copies of course documentation (outlines & handouts) at TerryWatson.com for distribution to attendees. Contact Speaker's office for passwords.

Continuing Education Administration: It is the sole responsibility of Sponsor, including related expenses, to submit courses for approval, as well as handle all aspects of CE Certification Administration, including student record keeping as required by the issuing authority. Refer to "Session Materials" in regard to obtaining Outline and Handout documentation for CE submission.

Continuing Education Submission: Upon request, Watson World, Inc., will provide Sponsor with a standard outline, which may be used for submission to the issuing authority for Continuing Education approval. Request must be received at least 30 days prior to event. Watson World, Inc., accepts no responsibility for the approvability of its courses in any state jurisdiction.

Non-Contingency of Continuing Education Approval for Performance.

Sponsor agrees that the performance of this seminar is not contingent upon Continuing Education credit approval. Watson World, Inc., accepts no responsibility to provide any materials beyond course outline, handout and instructor resume.

Payment

Hotel:

Prior to the event, Sponsor will reserve overnight lodging for the Speaker and secure the hotel with their credit card. The Sponsor agrees to complete the hotel's mandatory Authorization form confirming the Sponsor is responsible for the room rate and incidentals. This is standard hotel reservation policy. (Speaker ensures that the final bill will only reflect charges for the room rate, parking and taxes. No meals, movies, phone, Internet, spa, dry cleaning or additional incidentals or expenses will be incurred by the Sponsor.) Prior to the event, Sponsor will provide Speaker with confirmation that the hotel reservations have been secured by the Sponsor. Sponsor is liable for hotel accommodation charges for an additional night if event timing or flight schedules prevent Speaker from securing an outbound flight after the presentation is completed.

Airfare & Car Rental:

Prior to the event, Sponsor will provide Speaker's travel agent with credit card information to pre-pay the Speaker's coach airfare and rental car. Sponsor is aware and agrees that Speaker's preferred carrier is American Airlines; flights will be booked on AA whenever feasible. Sponsor agrees that their credit card will be submitted with this agreement or submitted no less than 45 days prior to the event. Speaker's travel agent will book air transportation and rental car (if a car is required) and provide a receipt to the Sponsor. Sponsor understands and agrees that the Speaker will not prepay the airfare or rental car. *(A convenient credit card form (for airfare & car rental only) is attached. **Please submit your event deposit & final balance due at TerryWatson.com.**)*

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Ground Transportation to Chicago O’Hare

Prior to the event, each Sponsor will be invoiced at a flat rate of \$75 for the roundtrip ground transportation to Chicago O’Hare.

Meals:

Prior to the event, Sponsor will be invoiced for meals at a flat rate of \$60 per Diem.

Event Ground Transportation:

Sponsor agrees to notify Speaker, prior to event, of what method of ground transportation should be secured. If a rental car is advised, Sponsor agrees to provide their credit card to Speaker’s travel agent for payment of car, gas and toll fees. Prior to the event, Sponsor may elect to secure private transportation between airport, hotel and venue and notify Speaker of details.

Alternate Travel To Event:

In the event Speaker drives his personal vehicle to the event, Sponsor will be invoiced at the current IRS business mileage rate, and will not be invoiced for airfare or car rental. Venue parking fees (when applicable) apply.

We accept MasterCard, Visa, American Express and Discover online. Currently, we do not accept checks online. All payments should be made by credit card online via our secure gateway at TerryWatson.com. The “Make A Payment” link is in the upper right hand corner of the home page or at the bottom of any page in the lower right hand corner.

Form of Payment

To expedite processing of deposits and final balances, payments must be made online at TerryWatson.com. Sponsors who pay by check will be invoiced an additional 10% of the Speaking Fee to cover additional processing costs. Please email or fax a copy of Sponsor’s check and signed contract to Info@TerryWatson.com or fax number 773-404-7721. Please note that no dates are held prior to receipt of payment. Sponsor’s credit card will be required by our travel agent 45 days prior to the event to cover the airfare and rental car expense. A hardcopy of contract can be printed or downloaded at TerryWatson.com, or a copy can be emailed. Sponsor’s check must be sent via FedEx (or other traceable means) payable to WATSON WORLD, INC. Speakers Federal Tax Identification number is 36-4374312. The mailing address is WATSON WORLD INC., 1341 W. Fullerton Avenue, #303, Chicago, IL 60614. **Important: Please email or fax a copy of Sponsor’s check and contract prior to mailing to Info@TerryWatson.com or fax number 773-404-7721.**

It is understood that a 25% Late Fee will be incurred if Speaker does not receive full payment of speaking fee balance and invoiced expenses prior to event date, following receipt of invoice. The 50% balance of the speaking fee must be paid prior to the event date. _____ Sponsor Initials.

Other Conditions

In the event of inclement weather conditions, war, terrorism, government regulations, disaster, civil disorder, strike, fire, flight cancellations, delay in transportation services, or other conditions beyond the control of either party makes it illegal, or impossible or commercially impractical to perform this contract, this contract may be terminated without liability to the affected party. Both parties agree that all fees paid will be forwarded to a new date.

Cancellation Policy

All cancellations must be submitted in writing. The promotional speaking fee is NON-REFUNDABLE after payment. With 90 days notice, the event may be rescheduled and the fee applied to a new date. If less than 90 days notice is given, 100% of the fee is non-refundable.

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Audio or Video Taping

Audio or videotaping is strictly forbidden. This includes HD cameras, flip videos audio, iPhones, etc. Sponsor agrees to announce that taping is forbidden.

Independent Contractor: Watson World, Inc. is retained by Sponsor as an Independent Contractor; as such, Sponsor is not responsible for withholding local, state or federal taxes nor is Sponsor responsible for worker's compensation insurance coverage.

Compliance with Federal Law: Sponsor agrees to accept all responsibility for compliance with applicable local regulations or Federal Laws regarding the offering and conduct of classes. This provision includes compliance with equal opportunity and access acts, including but not limited to any provisions required under the Americans with Disabilities Act (ADA).

All requirements, such as the provision of facility access, room setup, special lighting or equipment conditions, language translators or signers, including all expenses for such items, shall be the exclusive responsibility of the Sponsor.

Insurance and Liabilities: Sponsor accepts all responsibility to provide adequate personal and property liability insurance for the event, extending to all attendees in attendance at the event at the location specified in this contract, unless provided by location or other party. Watson World, Inc., provides no such insurance or coverage for Sponsor or its attendees at this event.

Governing Laws: This agreement shall be construed in accordance with and governed by the laws of the State of Illinois.

“Thank you again for your confidence in our service. We look forward to providing an outstanding educational experience that far exceeds the expectations of your group! Please let us know if there is anything else that we can do to help you.”

(End of Terms of Agreement)

TO COMPLETE THE SUBMISSION OF YOUR ONLINE AGREEMENT, SELECT “YES” TO CONFIRM, THEN SELECT “SUBMIT.” NEXT, MAKE YOUR ONLINE PAYMENT AND YOU ARE DONE!

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